



CAES

Results, Not Resumes



We work with the senior management level of our client organizations in the manufacturing, environmental and consulting industries within Canada, the United States and Australia.

Our clients are strong managers who have long-term vision, and truly want to improve their business.

They are results oriented, and are often challenged to:

- increase organizational growth
- achieve profitability and reduce costs
- improve managerial and staff performance
- sustain their organizational reputation and customer service
- control appropriate staff retention
- establish logical succession planning
- develop a stronger presence in the Canadian market

Our clients understand that the solution to these challenges can be found in hiring the right managers and staff. They are committed to a successful search, and are unwilling to compromise on candidate quality. They understand the return on investment of a quality hiring approach, are selective in their choice of recruitment firm, and then see value in creating long term recruitment partnerships.

“Finding the right person is critical. I am tired of being asked to settle for whomever happens to apply. I need better results”.

Since 1997, CAES has been finding talented personnel for our clients permanent and long term contract positions.

And we can find executives, managers, engineers, technical staff, sales and marketing personnel, quality assurance managers, financial managers, and support personnel for you.

Our Value Proposition is:

- a commitment to quality
- a superior understanding of our industry specializations
- defined expertise in helping our clients determine position performance profiles
- an elaborate network for sourcing and referrals
- a research based search process to guarantee that we find the right person
- a highly accurate candidate assessment procedure to ensure the right long-term fit
- a quality search process that ensures completion within 4 – 8 weeks
- a commitment to success by the acceptance of limited concurrent projects

Results We Provide:

- **a success rate of 100% on retained searches and 97% on contingency searches**

“I would like to take the opportunity to thank you for your help in recruiting a new project manager. Your prompt and professional response allowed us to find an excellent candidate at very short notice, with minimal involvement of my time. I was also impressed with your understanding of the type of person I was after. I would have no hesitation in recommending your services to other companies, and will certainly use your services again in the future”.

G. F., P. Eng., President

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